

KNOWLEDGE BASE · PUBLIC DOCUMENT

Which hosting plan for a wholesale or B2B supplier: catalogue, price lists and account customers

Choosing the Right Plan

CODE

RLX-MZ-KB-1960

VERSION

v2026.10.15

COUNTRY · LANGUAGE

Mozambique · English

Interweb Mozambique

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Tax ID (NUIT) 401 191 607 · Legal entity no. (NUEL) 105 045 974 · Economic activity code (CAE) 62022

<https://www.meu.interweb.co.mz/knowledgebase/1960>



The short answer: a supplier selling to businesses needs a site that shows **what it sells**, lets people ask for **prices** and, for regular customers, gives access to **their price lists**. To start, **the entry plan will do**. What differs from a shop is that the price is often shown only to those with an account.

What the site needs

What	What to do
Catalogue	Products with a reference, description and photograph. If there are many, a CSV file loads them at once: Importing and exporting products .
Prices	Price lists per customer or per quantity. If they vary, do not publish them openly: put them behind a login or send them on request.
Quote request	A form with reference, quantity and deadline: Asking for a quote .
Terms	Minimum order, delivery times, ways to pay businesses and areas served. In text, in one place.
Customers with an account	Prices and order history only for those with an account. This is an area with login: Which plan for an area with login .

Getting started

1

Start with the entry plan with the catalogue, a quote form and the terms.

2

Sort the products by category and give each a unique reference.

3

Decide what is public: catalogue yes; wholesale prices only for customers.

4

Answer quotes within a set time and say what it is: a buyer who waits days goes to another supplier.

5

Review the plan when you start taking orders and payments online:
Which plan for a shop.

Public wholesale prices reach the end customer. If you also sell to individuals at another price, showing them to everyone creates conflict. With an account and an approval, each type of customer sees what applies to them.

For businesses that buy, e-mail on your own domain counts as proof of seriousness: **Free e-mail or e-mail on your own domain.**

Building a supplier's site? Tell us how many products you have and whether prices vary by customer.

[Open a support ticket](#)

SEE ALSO

Importing and exporting products in WooCommerce with a CSV file

Asking for a quote: what to fill in and what you get

Which hosting plan for a membership, booking or course site where visitors log in

Which hosting plan for an online shop, and the signs it needs more

Free e-mail address or e-mail on your own domain: what changes for a business



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